## Notes on Proposed Staffing Plan for Paid Family Leave in Vermont, based on 2016 Feasibility Study Years 1 and 2

Goals

Recruiting key staff

Developing policyies and procedures for administering the PFL program

Building the IT infrastructure for processing insurance premiums and benefit payments

Managerial core Director

Office manager

Policy development

Additional support staff Communications and outreach director (no administrative support)

To develop policy and procedures Half-time medical consultant

To develop the IT structure 12 FTEs each year to develop and test a data warehouse

In anticipation of benefits payout	OLD	NEW	Ratio
# expected PFL claims paid	13,500	6,121	45%
15% denial rate	2,329	1,080	
Total claims filed per year	15,525	7,201	46%
Supervision of claims staff	2	1	
Claims handlers @ 30 min/claim	15	7	
Claims adjudicators @ 15 min/claim	7.5	3.5	
Consultants with clinical training	2	1	
Dedicated compliance officer Estimate 0.5% of cases may be fraudulent	1	0.5	

Note possible cross-training of PFL staff and Unemployment Compensation staff Particularly in senior management or fraud deterrence

Office space, furnishings, outreach at 65% of original; begin July 2018

## Year 3 and beyond

IT core personnel

Systems administrator	1	1
Database analyst	1	1
Desktop support	1	0

Benefits calculated as 30% of salary

But not on contracted IT development staff

JFO/jm; April 26, 2017

Thousands of dollars, fiscal years

mousainus of dollars, fiscal years	FY2018		FY2019		FY2020		FY2021		FY2022		Total
	FTE	\$\$K	FTE	\$\$K	FTE	\$\$K	FTE	\$\$K	FTE	\$\$K	\$\$K
Program Staff											
Director	1	\$90.9	1	\$93.2	1	\$95.5	1	\$97.9	1	\$100.3	
Office Manager/ Admin Support	1	\$40.1	1	\$41.1	1	\$42.1	1	\$43.1	1	\$44.2	
Policy Development	1	\$64.1	1	\$65.8	1	\$67.4	1	\$69.1	1	\$70.8	
Communications & Outreach Coordinator	1	\$44.7	1	\$45.9	1	\$47.0	1	\$48.2	1	\$49.4	
Administrative Support	0	\$0.0	0	\$0.0	0	\$0.0	0	\$0.0	0	\$0.0	
Health Systems Physician	0.5	\$38.9	0.5	\$39.8							
IT Administrator/IT Support			0.25	\$12.9	1	\$52.7	1	\$54.0	1	\$55.3	
IT Analyst & Information Coordinator			0.25	\$11.5	1	\$47.0	1	\$48.2	1	\$49.4	
IT Support			0		0		0		0		
IT Implementation											
IT staff (development, testing, warehouse)	12	\$602.2	12	\$617.3							
Ongoing Claims Administration											
Customer Service Supervisors			0.25	\$10.9	1	\$44.5	1	\$45.6	1	\$46.7	
Claims Specialist			1.75	\$67.2	7	\$265.7	7	\$272.4	7	\$279.2	
Claims Adjudicator			0.875	\$37.3	3.5	\$147.4	3.5	\$151.1	3.5	\$154.8	
Clinical Consultants/RNs			0.25	\$12.1	1	\$49.7	1	\$51.0	1	\$52.3	
Compliance & Fraud			0.125	\$4.8	0.5	\$22.2	0.5	\$22.8	0.5	\$23.4	
Additional Expenses											
Benefits (30% of salary)		\$83.6		\$132.7		\$264.4		\$271.0		\$277.8	
Office Space (65% of original)				\$50.9		\$50.9		\$50.9		\$50.9	
Furnishings (65% of original)				\$254.5							
IT Hardware (same as original)		\$2,150.3									
Workstations (65% of original)		\$2.8		\$3.2		\$3.9		\$3.9		\$3.9	
Telecommunications (65% of original)		\$11.8		\$16.3		\$21.6		\$21.6		\$21.6	
Outreach (65% of original)		\$36.1		\$36.1		\$36.1		\$36.1		\$36.1	
TOTAL	16.5	\$3,340.6	20.25	\$1,553.3	19	\$881.3	19	\$903.2	19	\$925.9	\$7,604.3

Expected Benefits	\$15,900	\$16,139	\$16,381
Admin Cost as % of Benefits	5.5%	5.6%	5.7%

**Table 2. Timing of Costs and Revenues** 

Thousands of dollars, fiscal years

## Cash Flow for First 5 Years of PFL Program Implementation as of April 26, 2017

	Estimated Total Payroll	Program Income at 0.141% of 88% of Payroll	Administrative Expenses from Table 1	Expected PFL Benefits	PFL Special Fund Balance at End of Year	Ratio of Special Fund Balance to Benefits
FY2018	\$13,451,088	\$0	\$3,341		-\$3,341	NA
FY2019	\$13,652,854	\$16,940	\$1,553		\$12,047	NA
FY2020	\$13,857,647	\$17,195	\$881	\$15,900	\$12,460	78%
FY2021	\$14,065,512	\$17,452	\$903	\$16,139	\$12,871	80%
FY2022	\$14,276,494	\$17,714	\$926	\$16,381	\$13,278	81%

2016 Feasibility Study, Table 1, p.36: Proposed Staffing Plan for Establishing and Administering a Family and Medical Leave Insurance Program in Vermont

Thousands of dollars, calendar years

Thousands of dollars, calendar years	2017		20	2018 2019		2020		21	2021		Total	
	FTE	\$\$K	FTE	\$\$K	FTE	\$\$K	FTE	\$\$K	FTE	\$\$K	FTE	\$\$K
Program Staff	112	γγι	112	λήκ	112	лук	112	γγκ	112	γγι	112	λόκ
Director	1	\$90.00	1	\$92.30	1	\$94.60	1	\$96.90	1	\$99.30	1	\$473.10
Office Manager	1	\$39.70	1	\$40.70	1	\$41.70	1	\$42.70	1	\$43.80	1	\$208.60
Policy Development Team	2	\$127.00	2	\$130.20	2	\$133.40	2	\$136.80	2	\$140.20	2	\$667.60
Communications & Outreach Coordinator	1	\$44.30	1	\$45.40	1	\$46.50	1	\$47.70	1	\$48.90	1	\$232.80
Administrative Support	1	\$33.90	1	\$34.70	1	\$35.60	1	\$36.50	1	\$37.40	1	\$178.10
Health Systems Physician	0.5	\$38.50	0.5	\$39.40							0.5	\$77.90
IT Administrator			0.3	\$10.70	1	\$52.20	1	\$53.50	1	\$54.80	0.8	\$171.30
IT Analyst & Information Coordinator			0.3	\$11.30	1	\$46.50	1	\$47.70	1	\$48.90	1	\$154.40
IT Support			0.3	\$10.70	1	\$46.50	1	\$47.70	1	\$48.90	0.8	\$153.80
IT Implementation												
IT staff (development, testing, warehouse)	13.5	\$670.80	13.5	\$687.60							13.5	\$1,358.40
Ongoing Claims Administration												
Customer Service Supervisors			0.5	\$21.50	2	\$88.10	2	\$90.30	2	\$92.50	1.6	\$292.30
Claims Specialist			3.8	\$144.50	15	\$563.80	15	\$577.90	15	\$592.40	12.2	\$1,878.50
Claims Adjudicator			1.9	\$80.10	7.5	\$312.70	7.5	\$320.50	7.5	\$328.50	6.1	\$1,041.90
Clinical Consultants/RNs			0.5	\$24.00	2	\$98.50	2	\$100.90	2	\$103.50	1.6	\$326.90
Compliance & Fraud			0.3	\$11.30	1	\$44.00	1	\$45.10	1	\$46.30	0.8	\$146.70
Additional Expenses												
Benefits (30 percent of salary)		\$111.99		\$124.64		\$149.12		\$152.85		\$156.67		\$695.30
Office Space				\$77.50		\$77.50		\$77.50		\$77.50		\$310.10
Furnishings				\$387.60								\$387.60
IT Hardware		\$2,129.00										\$2,129.00
Workstations		\$4.30		\$4.80		\$6.00		\$6.00		\$6.00		\$27.20
Telecommunications		\$18.00		\$24.90		\$32.90		\$32.90		\$32.90		\$141.40
Outreach		\$55.00		\$55.00		\$55.00		\$55.00		\$55.00		\$220.00
TOTAL	20	\$3,307.50	27.6	\$2,058.90	36.5	\$1,924.60	36.5	\$1,968.50	36.5	\$2,013.40	31.4	\$11,272.90
Benefits						\$15,900.00		\$16,218.00		\$15,900.00		

Vermont Paid Family and Medical Leave Feasibility Study: Final Report, December 15, 2016

Based on Glynn, S., Goldin, G., & Hayes, J. (2016). Implementing paid family and medical leave insurance: Connecticut. Washington, DC: Institute for Women's for Policy Research. Retrieved from https://www.ctdol.state.ct.us/FMLI%20report%20for%20CT.pdf; and Washington State's 2016 Multiple Agency Fiscal Note HB-1273 (2016).

Cost of Benefits (begin 2019, grow at 2.5% p.a.)	\$73,800	\$75,645	\$77,536
Administrative costs as % of benefits	2.6%	2.6%	2.6%